

MEMORANDUM

TO: HONORABLE MAYOR FRANK SCOTT, JR. AND BOARD OF DIRECTORS

CC: DELPHONE HUBBARD, CITY MANAGER

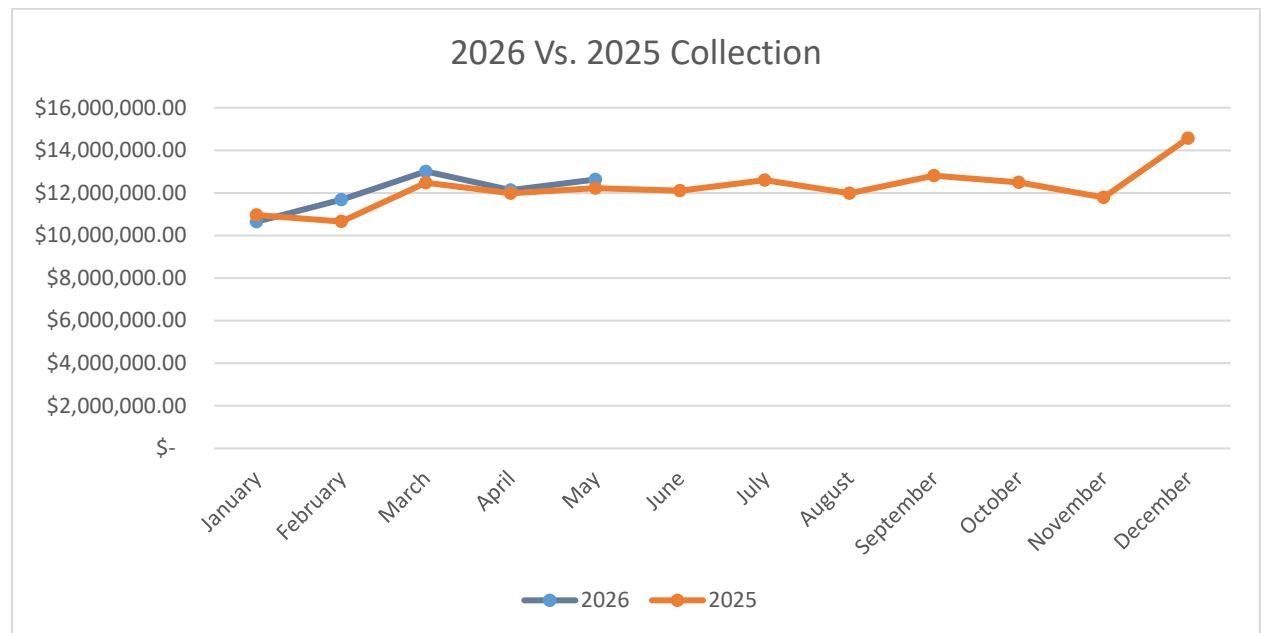
FROM: NICHOLAS SARPY, CHIEF FINANCIAL OFFICER *NBS*

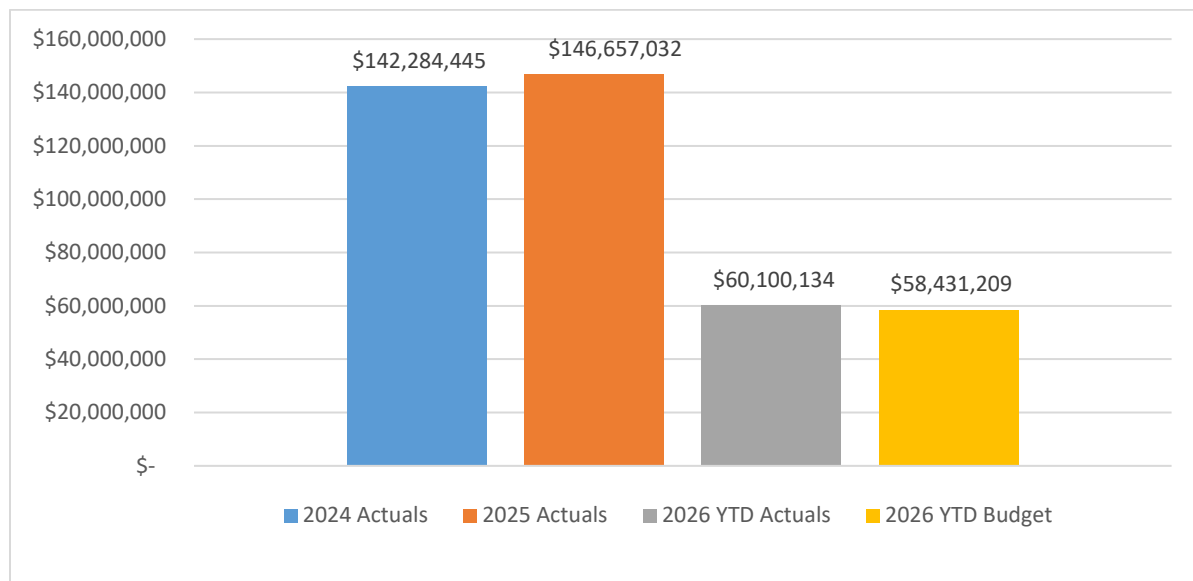
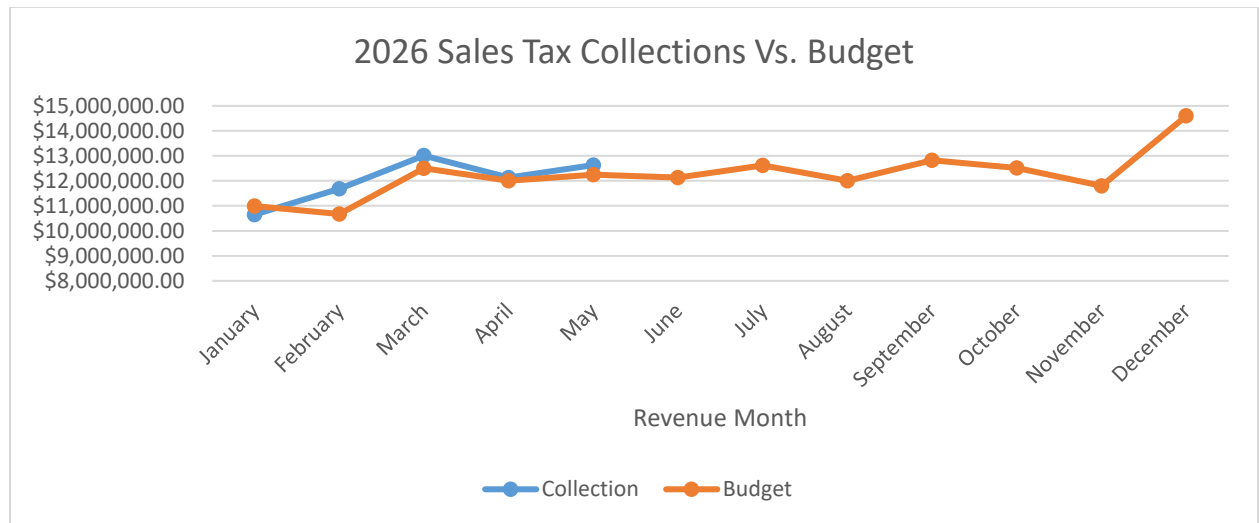
DATE: JULY 27, 2026

SUBJECT: SALES AND USE TAX COLLECTIONS UPDATE

Sales and use tax collections for July 2026 have been tabulated. The July 2026 collections are for sales that occurred in the month of May 2026. The chart below compares the current tax totals to the 2026 budget and to collections made in the same periods one year ago.

Receipt (Revenue) <u>Month</u>	<u>Sales & Use Tax</u> <u>Current Collections</u>	<u>Adopted</u> <u>Budget</u>	<u>Variance from</u> <u>Budget</u>	Sales & Use Tax <u>Same Month</u> <u>One Year Ago</u>	<u>Variance</u> <u>from Prior Year</u>
March (Jan) 2026	\$10,649,178	\$10,987,173	(\$337,995)	\$10,966,703	(\$317,525)
April (Feb) 2026	11,678,739	10,673,935	1,004,804	10,653,619	1,025,120
May (Mar) 2026	13,009,913	12,506,614	503,299	12,482,475	527,438
June (Apr) 2026	12,132,381	12,010,149	122,232	11,986,881	145,500
July (May) 2026	<u>12,629,923</u>	<u>12,253,338</u>	<u>376,585</u>	<u>12,230,553</u>	<u>399,370</u>
YTD 2026	<u>\$60,100,134</u>	<u>\$58,431,209</u>	<u>\$1,668,925</u>	<u>\$58,320,231</u>	<u>\$1,779,903</u>





July 2026 sales and use tax collections of May 2026 revenues are 3.27% or \$399,370 higher than the same month one year ago, and 3.07% or \$376,585 higher than the budget. The components of the net favorable variance for the month were attributed to the City’s share of the County 1% tax which had a favorable variance of 4.30%; the City’s 1 1/8-cent operating tax which had a favorable variance of 2.76%, and the State Turnback allocation which had a favorable variance of 0.02%. Year-to-date sales tax revenues are 3.05% higher than the same period a year ago and 2.86% above budget.

Sales and use tax collections for the twelve (12) months ending July 2026 and July 2025 were \$148,436,934 compared to \$142,894,227, respectively. The FY26 Budget estimated total sales and use collections at \$146,935,516 or \$1,501,418 less than the amount collected in the most recent twelve (12) months.

In January 2026, the City received \$201,762 in State Turnback funds from the surplus of the Property Tax Relief Fund.

If additional information is needed, please advise.