

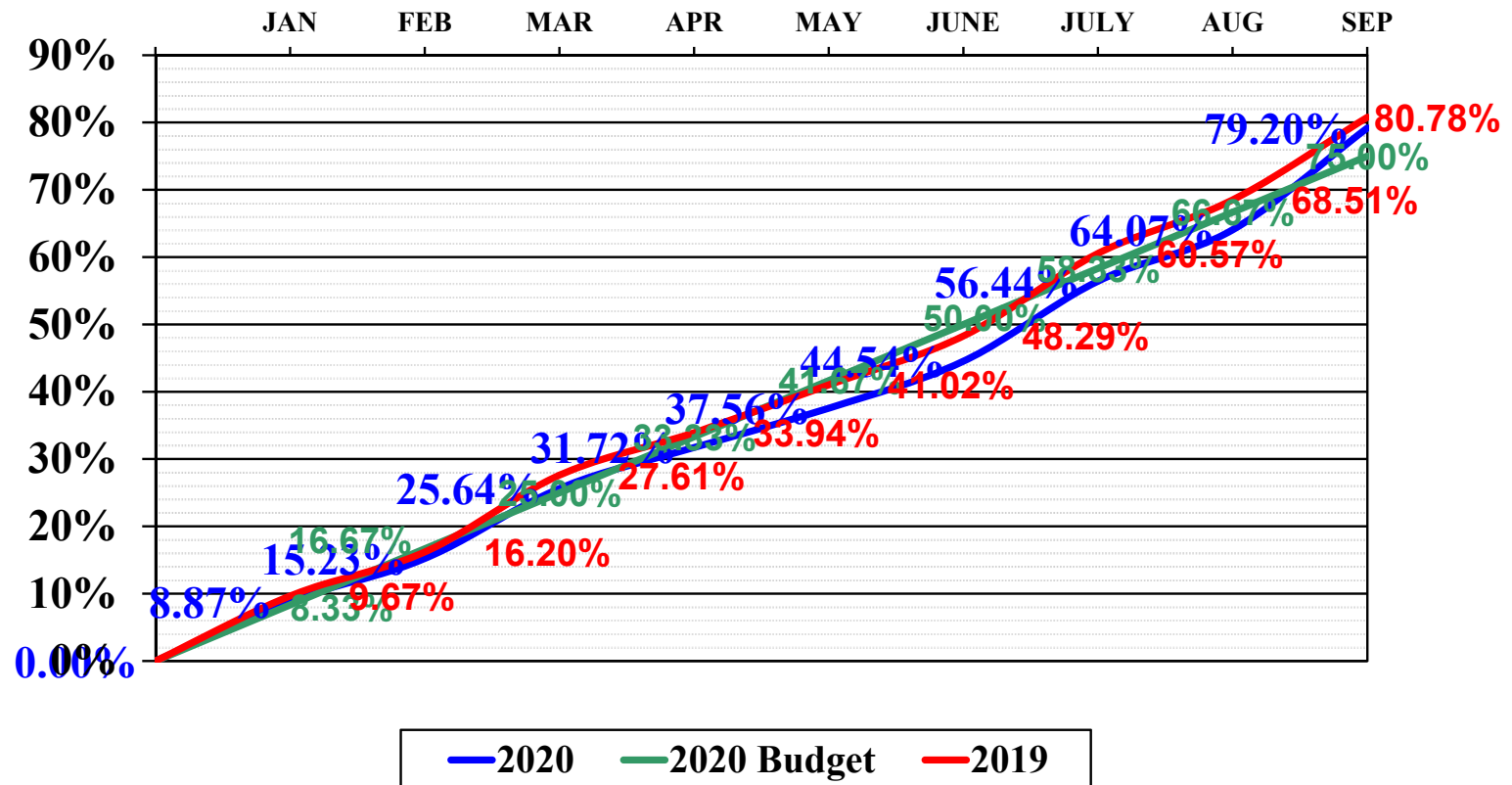
CITY OF LITTLE ROCK



Third Quarter 2020 Financial Report

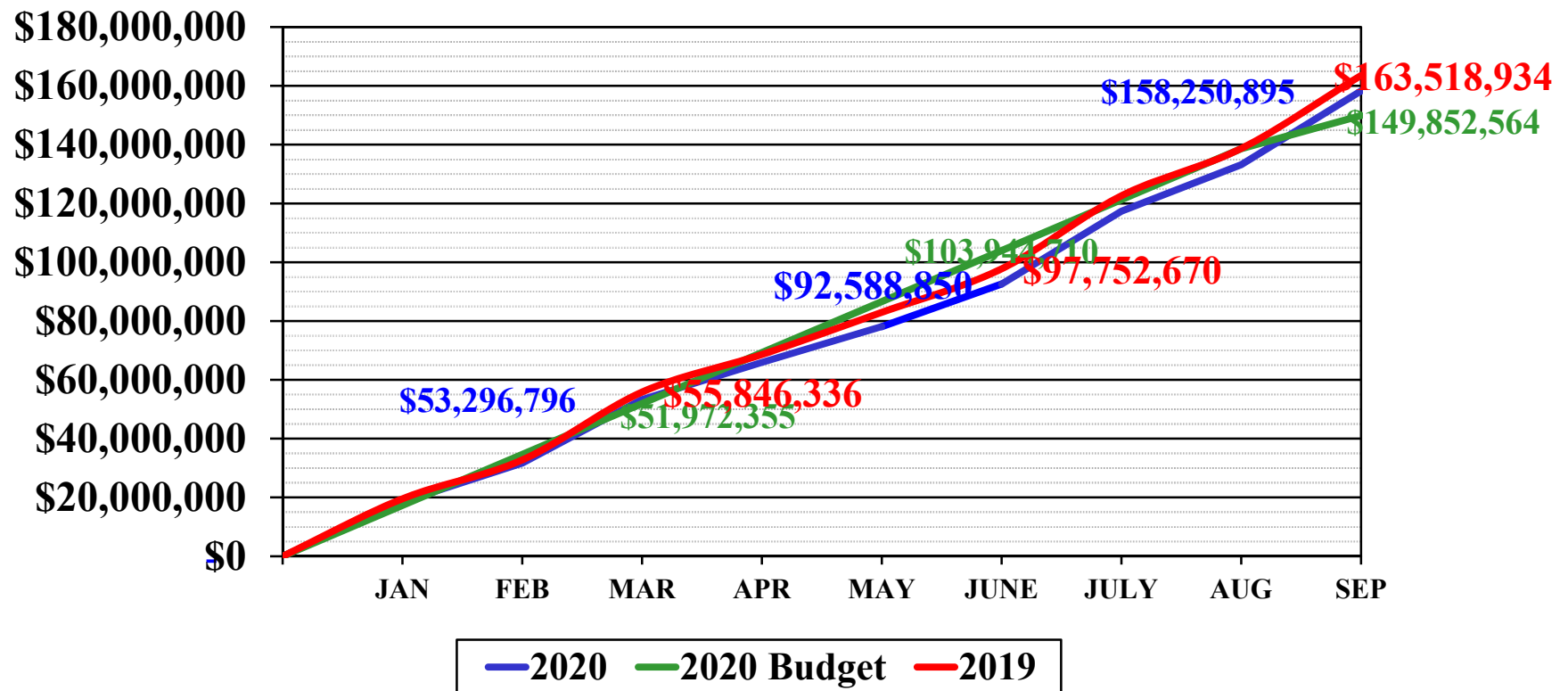
GENERAL FUND REVENUES

BUDGET % COLLECTED - 2020 AND 2019



GENERAL FUND REVENUES

2020 AND 2019



GENERAL FUND REVENUES COMPARED TO AMENDED BUDGET

	YTD Amended <u>Budget</u>	YTD <u>Revenues</u>	Variance Favorable <u>(Unfavorable)</u>	Prior Year <u>Revenues</u>
REVENUES:				
1 General property taxes	\$23,147,537	\$28,255,519	\$5,107,982	\$27,427,777
2 Sales taxes	80,675,134	80,058,283	(616,851)	79,455,798
3 Licenses and permits	8,403,675	10,165,888	1,762,213	10,944,609
4 Intergovernmental	8,279,083	11,038,777	2,759,694	10,561,590
5 Charges for services	5,753,805	5,513,479	(240,326)	8,468,963
6 Fines and fees	1,033,610	941,489	(92,121)	1,504,205
7 Utility franchise fees	21,379,313	21,160,278	(219,035)	21,956,387
8 Investment income	216,375	218,030	1,655	491,633
9 Miscellaneous	964,034	899,153	(64,881)	2,707,972
10 TOTAL REVENUES	\$149,852,564	\$158,250,895	\$8,398,331	\$163,518,934

Revenues through September were approximately \$8.4 million above the amended budget and approximately \$5.3 million below the same period a year ago. The timing of annual property tax, business license, and Intergovernmental revenues are the primary cause for the favorable variances in comparison to the amended budget.

GENERAL FUND REVENUES COMPARED TO ORIGINAL BUDGET

	YTD Original <u>Budget</u>	YTD <u>Revenues</u>	Variance Favorable <u>(Unfavorable)</u>	Prior Year <u>Revenues</u>	
REVENUES:					
1	General property taxes	\$23,391,999	\$28,255,519	\$4,863,520	\$27,427,777
2	Sales taxes	81,329,944	80,058,283	(1,271,661)	79,455,798
3	Licenses and permits	9,355,950	10,165,888	809,938	10,944,609
4	Intergovernmental	7,921,350	11,038,777	3,117,427	10,561,590
5	Charges for services	8,554,204	5,513,479	(3,040,725)	8,468,963
6	Fines and fees	1,754,925	941,489	(813,436)	1,504,205
7	Utility franchise fees	22,497,188	21,160,278	(1,336,910)	21,956,387
8	Investment income	262,500	218,030	(44,470)	491,633
9	Miscellaneous	849,005	899,153	50,147	2,707,972
10	TOTAL REVENUES	\$155,917,064	\$158,250,895	\$2,333,831	\$163,518,934

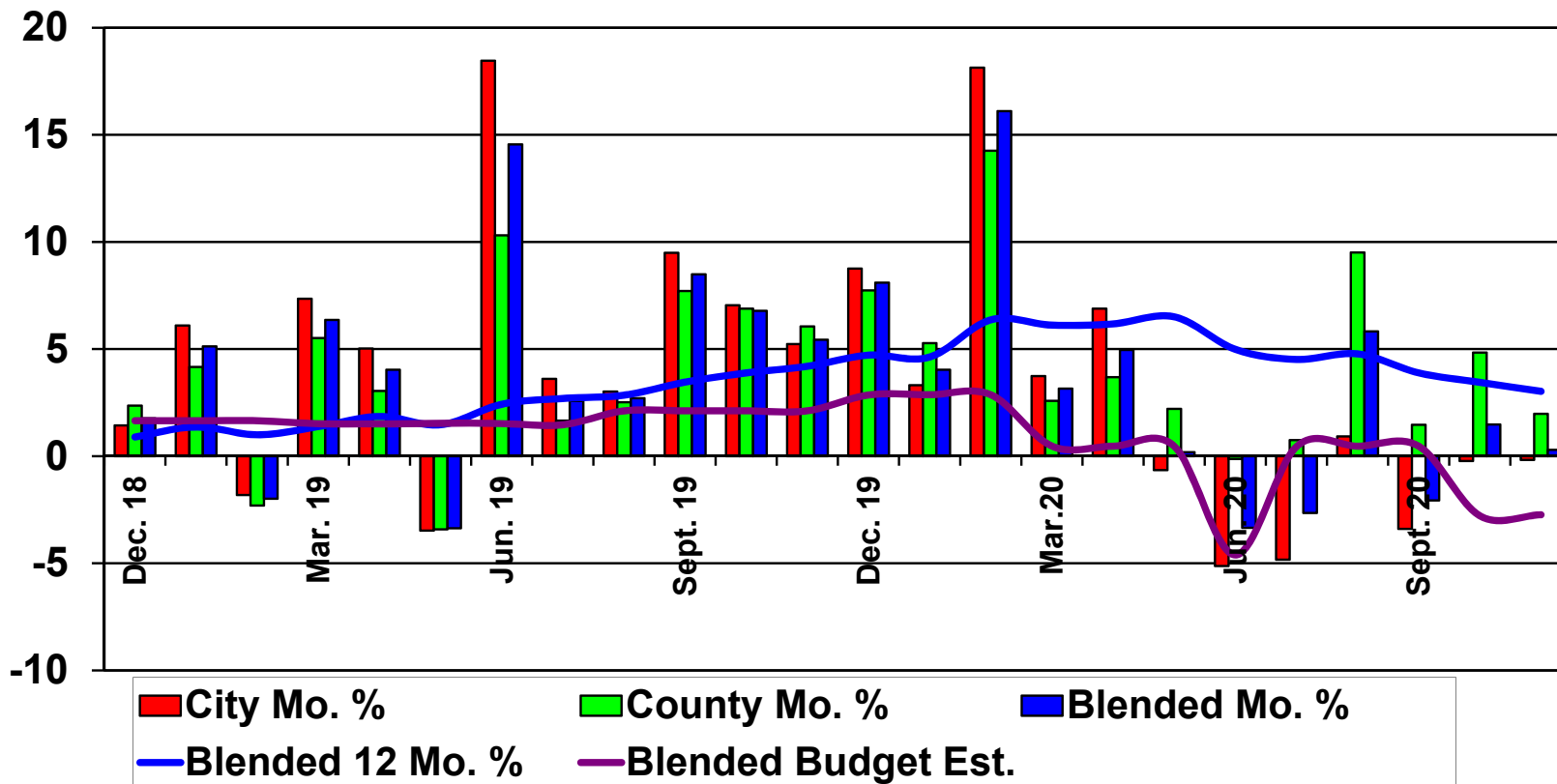
Revenues through September were approximately \$2.3 million above the original budget, primarily due to the timing of annual revenues, partially offset by the impact of the Coronavirus pandemic beginning in mid-March.

GENERAL FUND REVENUES COMPARED TO PRIOR YEAR

	YTD	Prior Year	Variance
	<u>Revenues</u>	<u>Revenues</u>	<u>Favorable</u>
			<u>(Unfavorable)</u>
REVENUES:			
1 General property taxes	\$28,255,519	\$27,427,777	\$827,741
2 Sales taxes	80,058,283	79,455,798	602,485
3 Licenses and permits	10,165,888	10,944,609	(778,721)
4 Intergovernmental	11,038,777	10,561,590	477,187
5 Charges for services	5,513,479	8,468,963	(2,955,484)
6 Fines and fees	941,489	1,504,205	(562,716)
7 Utility franchise fees	21,160,278	21,956,387	(796,109)
8 Investment income	218,030	491,633	(273,603)
9 Miscellaneous	899,153	2,707,972	(1,808,820)
10 TOTAL REVENUES	\$158,250,895	\$163,518,934	(\$5,268,039)

The decreases in charges for services and fines and fees are primarily attributed to closures implemented in mid-March and ongoing restrictions to contain the spread of the Coronavirus. The increase in sales taxes and changes in utility franchise fees will be discussed in detail in a moment. The decrease in miscellaneous revenue is primarily due to the contribution received from LRCVB in 2019 for the retirement of the 2016 short-term note utilized for the purchase of the Cromwell Building.

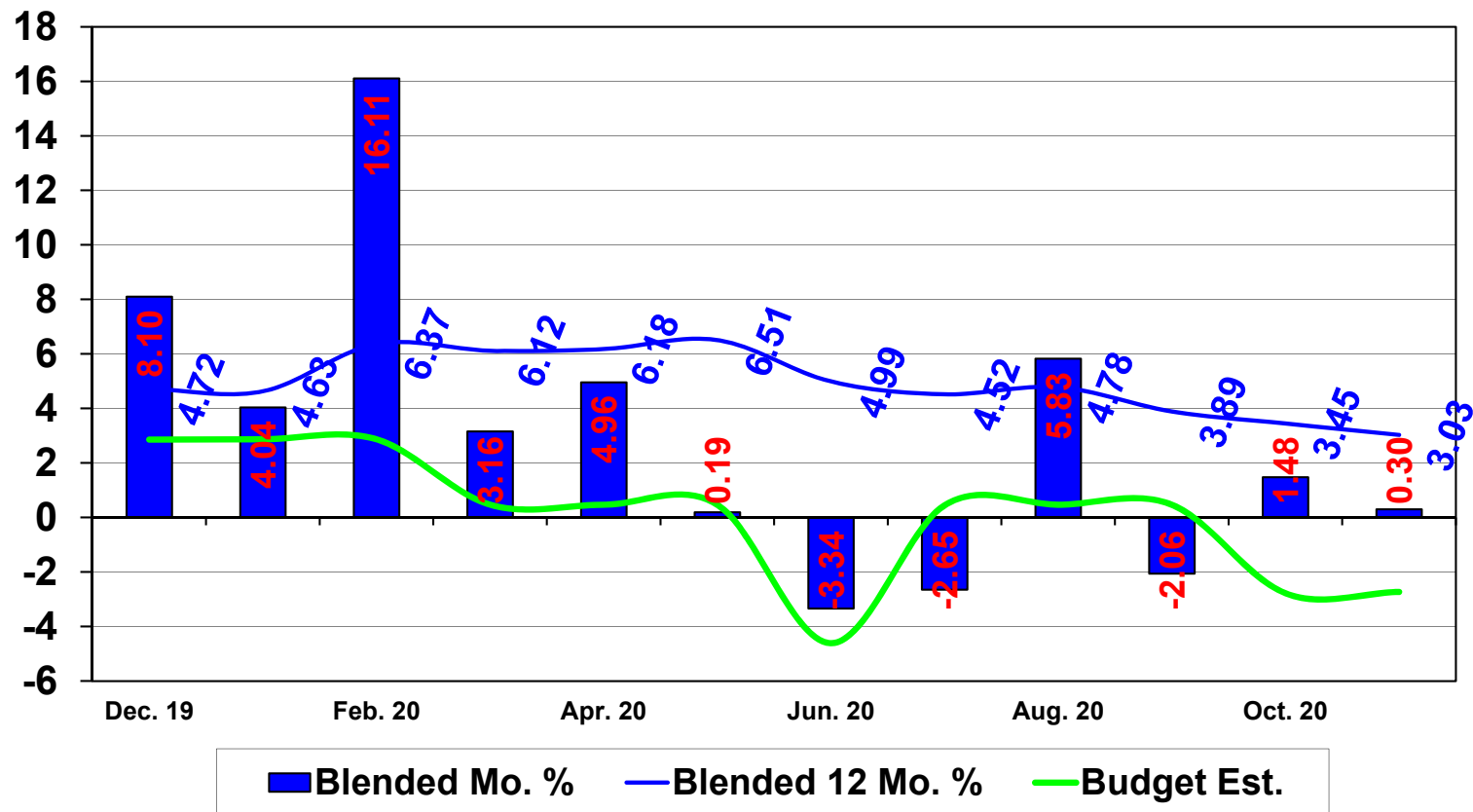
CITY, COUNTY, AND BLENDED SALES TAX PERCENTAGE GROWTH



Blended sales tax results represent the total sales tax received by the City, which includes:

- (a) the City's share of the 1% County sales tax,
- (b) the City's local sales tax,
- (c) and the State Turnback.

BLENDED SALES TAX PERCENTAGE GROWTH COLLECTED OVER THE LAST TWELVE MONTHS



SALES TAX PERCENTAGE GROWTH COMPARISON TO BUDGET AND PRIOR YEAR

	Month Collected	For Sales In The Month Of	Sales & Use Tax Collections	Amended Budget	% Amended Budget Growth	Variance from Budget	% Var. from Budget	% Inc (Dec) Prior Year
1	Mar-20	Jan-20	\$8,453,542	\$8,453,542	3.16%	\$0	0.00%	3.16%
2	Apr-20	Feb-20	8,275,924	8,275,924	4.96%	-	0.00%	4.96%
3	May-20	Mar-20	8,670,058	8,670,058	0.19%	-	0.00%	0.19%
4	Jun-20	Apr-20	9,051,654	9,051,654	-3.34%	-	0.00%	-3.34%
5	Jul-20	May-20	8,941,192	8,941,192	-2.65%	-	0.00%	-2.65%
6	Aug-20	Jun-20	9,374,400	9,374,400	5.83%	-	0.00%	5.83%
7	Sep-20	Jul-20	8,942,748	8,942,748	-2.06%	-	0.00%	-2.06%
8	Oct-20	Aug-20	9,359,526	8,966,549	-2.78%	392,977	4.38%	1.48%
9	Nov-20	Sep-20	8,938,124	8,667,863	-2.73%	270,261	3.12%	0.30%
10	2020 YTD		\$80,007,167	\$79,343,930	-0.08%	\$663,238	0.84%	0.76%
11	Last 12 Mos		\$109,597,502	\$107,091,962	0.67%	\$2,505,540	2.34%	3.03%

The budget was amended to reflect actual revenues received through September for July sales and use taxes, and a projected decrease of 1% in the City's share of County tax revenues and 3.5% in the City's local tax revenues, respectively, over the remainder of the year, due to the ongoing impact of COVID-19. Revenues exceeded the amended budget for August and September primarily due to economic development construction activities and increased internet sales tax revenues.

REVENUE PROVIDED BY 2012 SALES TAX

	Month Collected	For Sales in the Month of	2020 Tax Receipts			Prior Year Tax Receipts			% Inc (Dec)
			5/8 Cent Operating	3/8 Cent Capital	New Tax Proceeds	5/8 Cent Operating	3/8 Cent Capital	New Tax Proceeds	
1	March	January	2,629,262	1,577,557	4,206,819	2,534,405	1,520,643	4,055,049	3.74%
2	April	February	2,597,519	1,558,512	4,156,031	2,430,078	1,458,047	3,888,125	6.89%
3	May	March	2,671,786	1,603,071	4,274,857	2,689,139	1,613,484	4,302,623	-0.65%
4	June	April	2,845,057	1,707,034	4,552,091	2,998,443	1,799,066	4,797,508	-5.12%
5	July	May	2,619,076	1,571,446	4,190,522	2,751,872	1,651,123	4,402,996	-4.83%
6	August	June	2,794,411	1,676,646	4,471,057	2,768,797	1,661,278	4,430,075	0.93%
7	September	July	2,753,191	1,651,915	4,405,105	2,849,676	1,709,806	4,559,482	-3.39%
8	October	August	2,865,896	1,719,537	4,585,433	2,872,190	1,723,314	4,595,504	-0.22%
9	November	September	2,767,058	1,660,235	4,427,293	2,771,757	1,663,054	4,434,811	-0.17%
10	YTD Total		\$24,543,255	\$14,725,953	\$39,269,208	\$24,666,358	\$14,799,815	\$39,466,173	-0.50%

	Month Collected	For Sales in the Month of	5/8 Cent Operating	3/8 Cent Capital	New Tax Proceeds	5/8 Cent Operating	3/8 Cent Capital	New Tax Proceeds	% Inc (Dec)
11	2012 Total		28,992,457	17,449,867	46,442,324	n/a	n/a	n/a	n/a
12	2013 Total		29,220,016	17,573,702	46,793,718	28,992,457	17,449,867	46,442,324	0.76%
13	2014 Total		29,608,840	17,849,353	47,458,193	29,220,016	17,573,702	46,793,718	1.42%
14	2015 Total		30,773,111	18,430,387	49,203,498	29,608,840	17,849,353	47,458,193	3.68%
15	2016 Total		30,789,996	18,473,997	49,263,993	30,773,111	18,430,387	49,203,498	0.12%
16	2017 Total		31,366,925	18,820,155	50,187,081	30,789,996	18,473,997	49,263,993	1.87%
17	2018 Total		31,678,593	19,007,156	50,685,748	31,366,925	18,820,155	50,187,081	0.99%
18	2019 Total		33,967,300	20,380,380	54,347,679	31,678,593	19,007,156	50,685,748	7.22%
19	2012 - 2019		\$246,397,238	\$147,984,997	\$394,382,235				
20	Grand Total - Life to Date		\$270,940,493	\$162,710,950	\$433,651,443				

ELECTRIC FRANCHISE FEES

		Year 2020	Year 2019	2020	2019	Usage	Revenue
	Month	KWH	KWH	Revenue	Revenue	Incr (Decr)	Incr (Decr)
1	January	250,657,178	259,209,181	981,072	1,116,458	-3.30%	-12.13%
2	February	240,972,724	246,174,061	1,055,951	1,079,928	-2.11%	-2.22%
3	March	227,824,355	239,398,724	1,011,843	1,059,824	-4.83%	-4.53%
4	April	211,970,481	220,861,915	909,024	927,112	-4.03%	-1.95%
5	May	201,189,912	221,671,919	879,740	935,075	-9.24%	-5.92%
6	June	245,253,070	282,422,036	1,170,842	1,301,708	-13.16%	-10.05%
7	July	304,819,183	327,256,851	1,455,954	1,495,562	-6.86%	-2.65%
8	August	324,214,705	352,861,281	1,439,771	1,607,624	-8.12%	-10.44%
9	September	306,037,988	350,086,068	1,458,775	1,599,610	-12.58%	-8.80%
10	YTD	2,312,939,596	2,499,942,036	\$10,362,972	\$11,122,900	-7.48%	-6.83%

The amended budget is \$13,272,600, a decrease of \$1,227,400 from the original budget of \$14.5 million based on information received from Entergy. Revenues have decreased with the impact of COVID on usage and collections, an adjustment to the Energy Cost Recovery Rider (ECR), and due to milder weather in comparison to the same period a year ago. Through September, revenues are trailing the amended budget by \$74,835 and prior year revenues by \$759,928.

The ECR adjustment, effective with the first billing cycle of April 2020, is expected to reduce energy cost by 3%-7% in comparison to 2019.

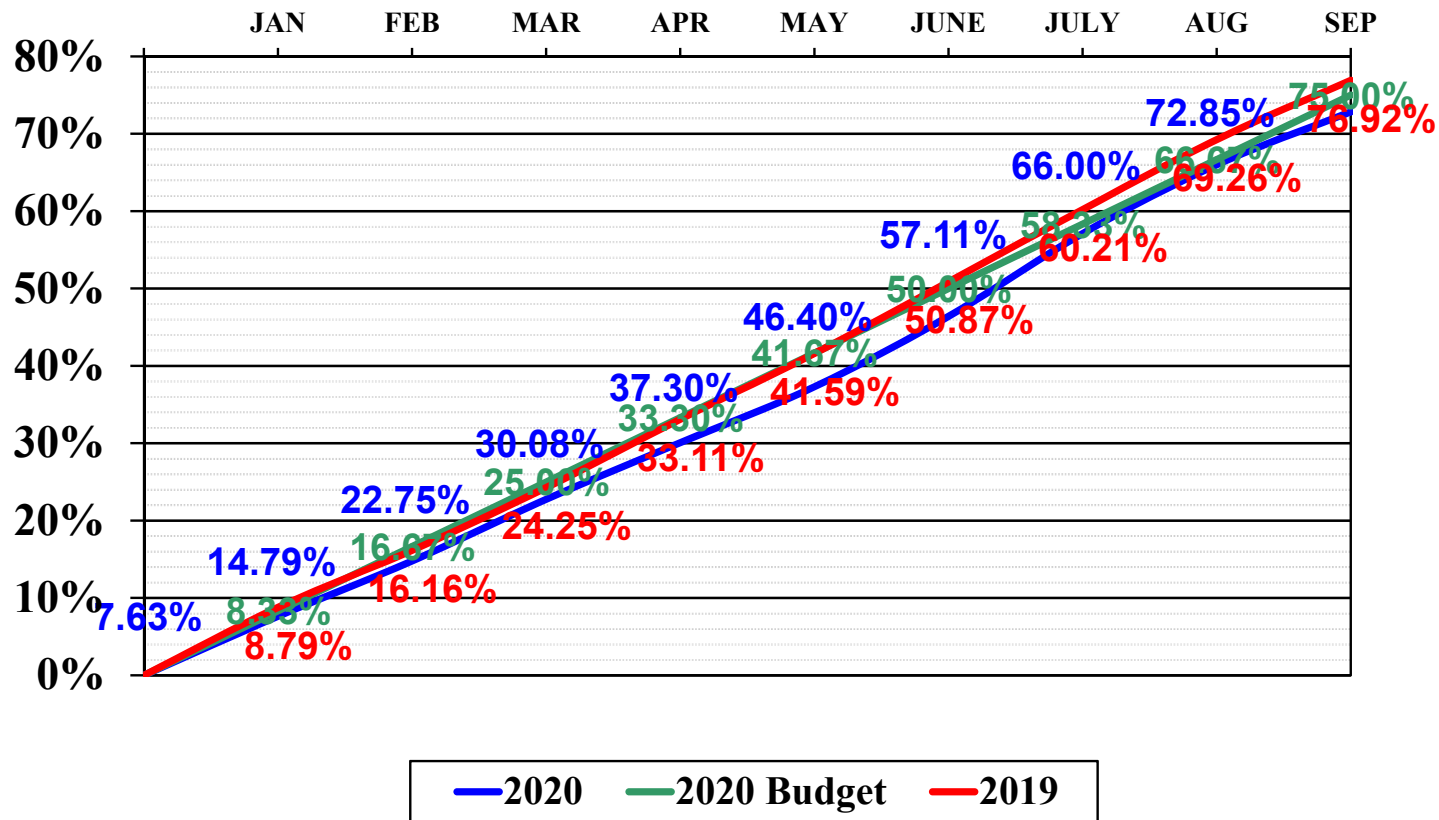
GAS FRANCHISE FEES

		Year 2020	Year 2019	2020	2019	Usage	Revenue
	<u>Month</u>	<u>Mcf</u>	<u>Mcf</u>	<u>Revenue</u>	<u>Revenue</u>	<u>Incr (Decr)</u>	<u>Incr (Decr)</u>
1	January	1,316,654	1,411,493	\$512,937	\$559,091	-6.72%	-8.26%
2	February	1,384,676	1,447,715	497,936	509,530	-4.35%	-2.28%
3	March	1,168,708	1,355,399	406,089	500,095	-13.77%	-18.80%
4	April	702,130	810,401	220,380	268,151	-13.36%	-17.81%
5	May	557,847	486,352	162,122	156,414	14.70%	3.65%
6	June	405,633	376,067	116,121	115,315	7.86%	0.70%
7	July	328,012	337,978	104,201	109,279	-2.95%	-4.65%
8	August	300,277	311,496	106,431	95,976	-3.60%	10.89%
9	September	331,383	317,160	100,083	98,782	4.48%	1.32%
10	YTD	6,495,320	6,854,061	\$2,226,299	\$2,412,633	-5.23%	-7.72%

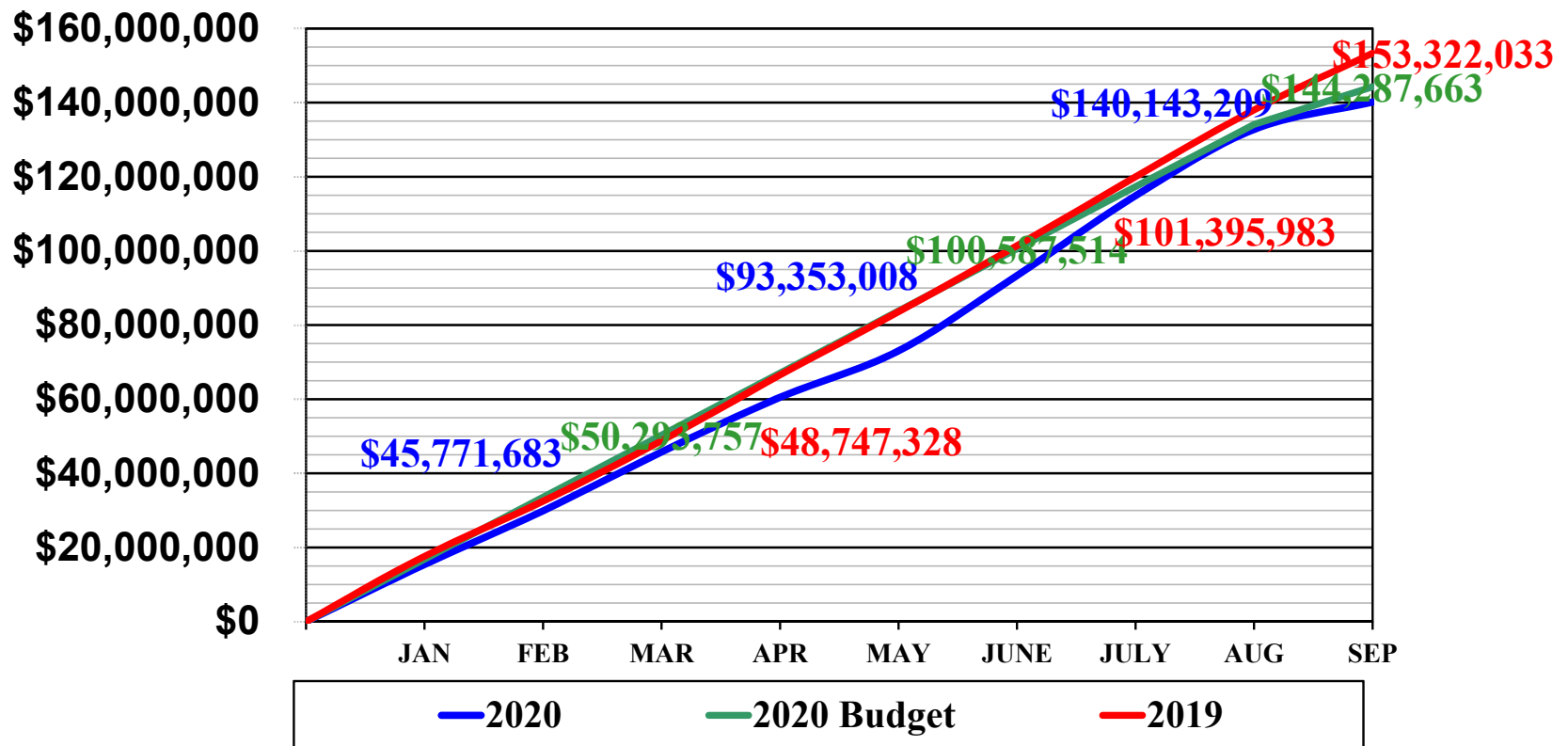
The amended budget is \$3,131,500, a reduction of \$169,000 from the original budget of \$3,300,500 based on information received from CenterPoint. Milder weather and the impact of COVID-19 reduced usage and revenues. Revenues are approximately \$6,400 below the amended budget through September and trail prior year by \$186,334.

GENERAL FUND EXPENDITURES

BUDGET % EXPENDED - 2020 AND 2019



GENERAL FUND EXPENDITURES 2020 AND 2019



GENERAL FUND EXPENDITURES COMPARED TO BUDGET (SLIDE 1 OF 2)

		<u>YTD Budget</u>	<u>YTD Expenses</u>	<u>Favorable (Unfavorable)</u>	<u>Prior Year Expenses</u>
	EXPENDITURES:				
	GENERAL GOVERNMENT:				
1	Executive Administration	\$15,929,519	\$15,686,892	\$242,626	\$16,399,473
2	Board of Directors	253,439	239,746	13,693	254,909
3	Community Programs	327,436	320,026	7,410	390,154
4	City Attorney	1,162,745	1,145,430	17,315	1,165,902
5	District Court - (Criminal)	985,811	888,564	97,247	944,027
6	District Court - (Environmental)	383,431	370,454	12,977	384,369
7	District Court - (Traffic)	913,550	898,809	14,741	1,010,080
8	Finance	2,529,902	2,499,648	30,254	2,476,414
9	Human Resources	1,304,954	1,188,007	116,947	1,270,785
10	Information Technology	4,017,887	3,946,417	71,469	3,516,056
11	Planning and Development	1,807,272	1,759,585	47,687	1,742,323
12	TOTAL GENERAL GOVERNMENT	29,615,945	28,943,578	672,366	29,554,492

GENERAL FUND EXPENDITURES COMPARED TO BUDGET (SLIDE 2 OF 2)

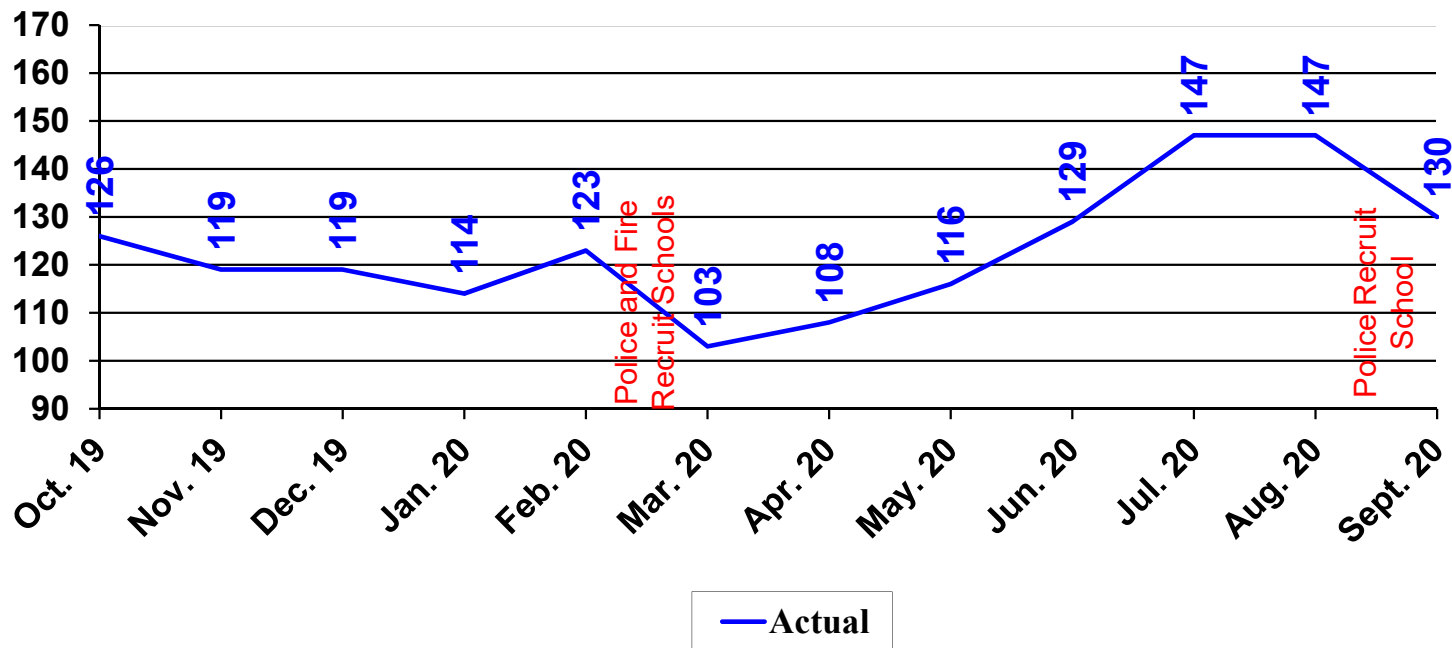
		YTD <u>Budget</u>	YTD <u>Expenses</u>	Favorable <u>(Unfavorable)</u>	Prior Year <u>Expenses</u>
	EXPENDITURES:				
	GENERAL GOVERNMENT:				
13	PUBLIC WORKS	799,154	685,179	113,975	700,372
14	PARKS & RECREATION	6,613,280	6,185,770	427,511	7,309,980
15	RIVERMARKET	697,454	555,357	142,097	947,110
16	GOLF	1,215,678	1,266,044	(50,366)	1,809,510
17	JIM DAILEY FITNESS & AQUATICS	579,657	448,500	131,157	680,537
18	ZOO	4,580,217	4,174,890	405,327	4,719,569
19	FIRE	34,210,145	32,015,062	2,195,082	40,091,490
20	POLICE	58,613,244	57,908,265	704,979	57,392,314
21	HOUSING & NEIGHBORHOOD	3,608,739	3,451,347	157,392	3,838,746
22	DEBT SERVICE:				
23	Principal	3,907,626	4,272,854	(365,228)	6,098,315
24	Interest	203,525	236,362	(32,837)	179,598
25	Agent Fees	18,000	0	18,000	0
	SAVINGS FROM AUTHORIZED BUT				
26	UNFILLED POSITIONS	(375,000)	0	(375,000)	0
27	TOTAL EXPENDITURES	\$144,287,663	\$140,143,209	\$4,144,454	\$153,322,033

GENERAL FUND

AUTHORIZED BUT UNFILLED POSITIONS AND VACATION/SICK PAYOUTS

- Savings from Authorized but Unfilled Positions
 - \$6,000,000
2020 amended budget requirement
 - \$5,500,000 achieved through the 9/18/20 Payroll
 - 130 budgeted positions were unfilled in the General Fund at the end of the third quarter
- Vacation/Sick Payouts
 - \$1,650,000
2020 amended budget
 - \$1,257,003
paid out through September

GENERAL FUND AUTHORIZED BUT UNFILLED POSITIONS LAST TWELVE MONTHS



The number of vacant Uniformed Police positions was twelve (12) at the end of September: eight (8) Officers, and four (4) Sergeants. Police recruit schools began 2/17/20 and 8/17/20, and a Fire recruit school began 3/16/20.