

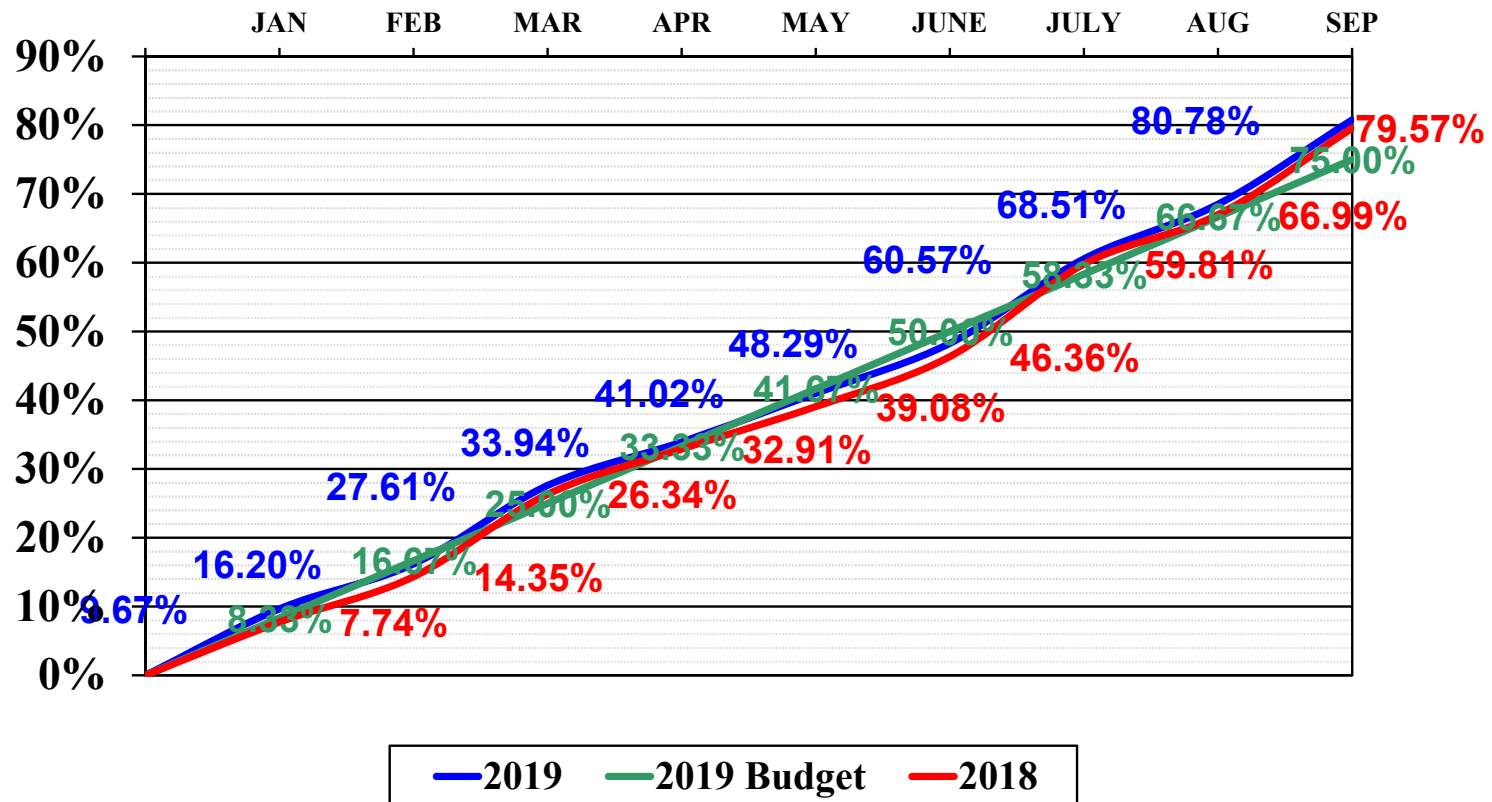
CITY OF LITTLE ROCK



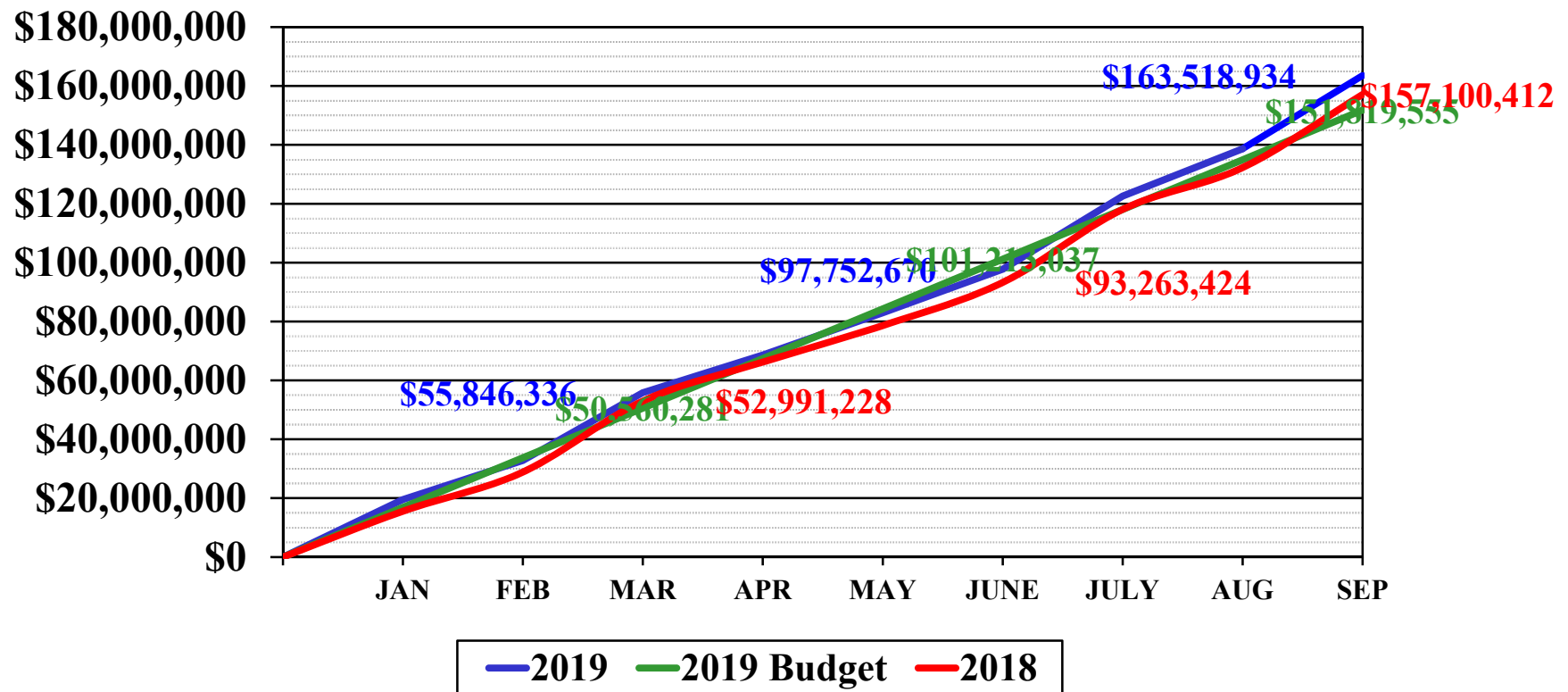
Third Quarter 2019
Financial Report

GENERAL FUND REVENUES

BUDGET % COLLECTED - 2019 AND 2018



GENERAL FUND REVENUES 2019 AND 2018



GENERAL FUND REVENUES COMPARED TO AMENDED BUDGET

	YTD <u>Budget</u>	YTD <u>Revenues</u>	Variance Favorable (Unfavorable)	Prior Year <u>Revenues</u>
REVENUES:				
1 General property taxes	\$22,486,814	\$27,427,777	\$4,940,964	\$27,149,171
2 Sales taxes	78,290,700	79,455,798	1,165,098	75,514,727
3 Licenses and permits	9,432,150	10,944,609	1,512,459	11,077,005
4 Intergovernmental	7,372,641	10,561,590	3,188,949	9,747,003
5 Charges for services	8,678,642	8,468,963	(209,679)	8,281,638
6 Fines and fees	1,763,160	1,504,205	(258,955)	1,550,066
7 Utility franchise fees	22,120,688	21,956,387	(164,300)	21,674,700
8 Investment income	293,400	491,633	198,233	617,914
9 Miscellaneous	1,381,361	2,707,972	1,326,611	1,488,188
10 TOTAL REVENUES	\$151,819,555	\$163,518,934	\$11,699,380	\$157,100,412

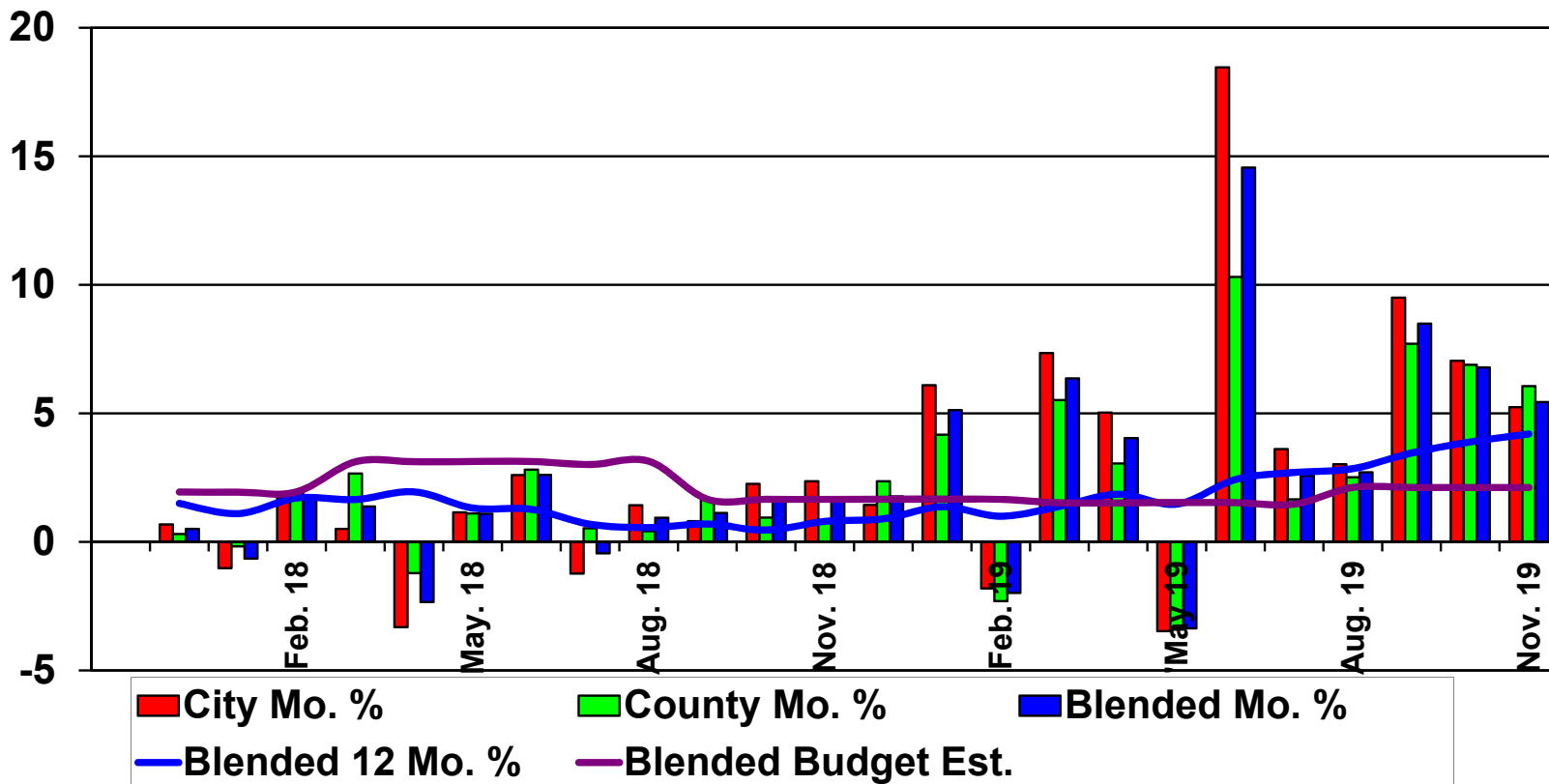
Revenues are approximately \$11.7 million above budget and approximately \$6.4 million above the same period a year ago.

GENERAL FUND REVENUES COMPARED TO PRIOR YEAR

				Variance
		YTD	Prior Year	Favorable
		<u>Revenues</u>	<u>Revenues</u>	<u>(Unfavorable)</u>
	REVENUES:			
1	General property taxes	\$27,427,777	\$27,149,171	\$278,606
2	Sales taxes	79,455,798	75,514,727	3,941,071
3	Licenses and permits	10,944,609	11,077,005	(132,396)
4	Intergovernmental	10,561,590	9,747,003	814,587
5	Charges for services	8,468,963	8,281,638	187,325
6	Fines and fees	1,504,205	1,550,066	(45,861)
7	Utility franchise fees	21,956,387	21,674,700	281,687
8	Investment income	491,633	617,914	(126,281)
9	Miscellaneous	2,707,972	1,488,188	1,219,784
10	TOTAL REVENUES	\$163,518,934	\$157,100,412	\$6,418,522

The increase in sales taxes will be discussed in detail in a moment. The increase in miscellaneous revenue is due to the contribution received from LRCVB for the retirement of the 2016 short-term note utilized for the purchase of the Cromwell Building.

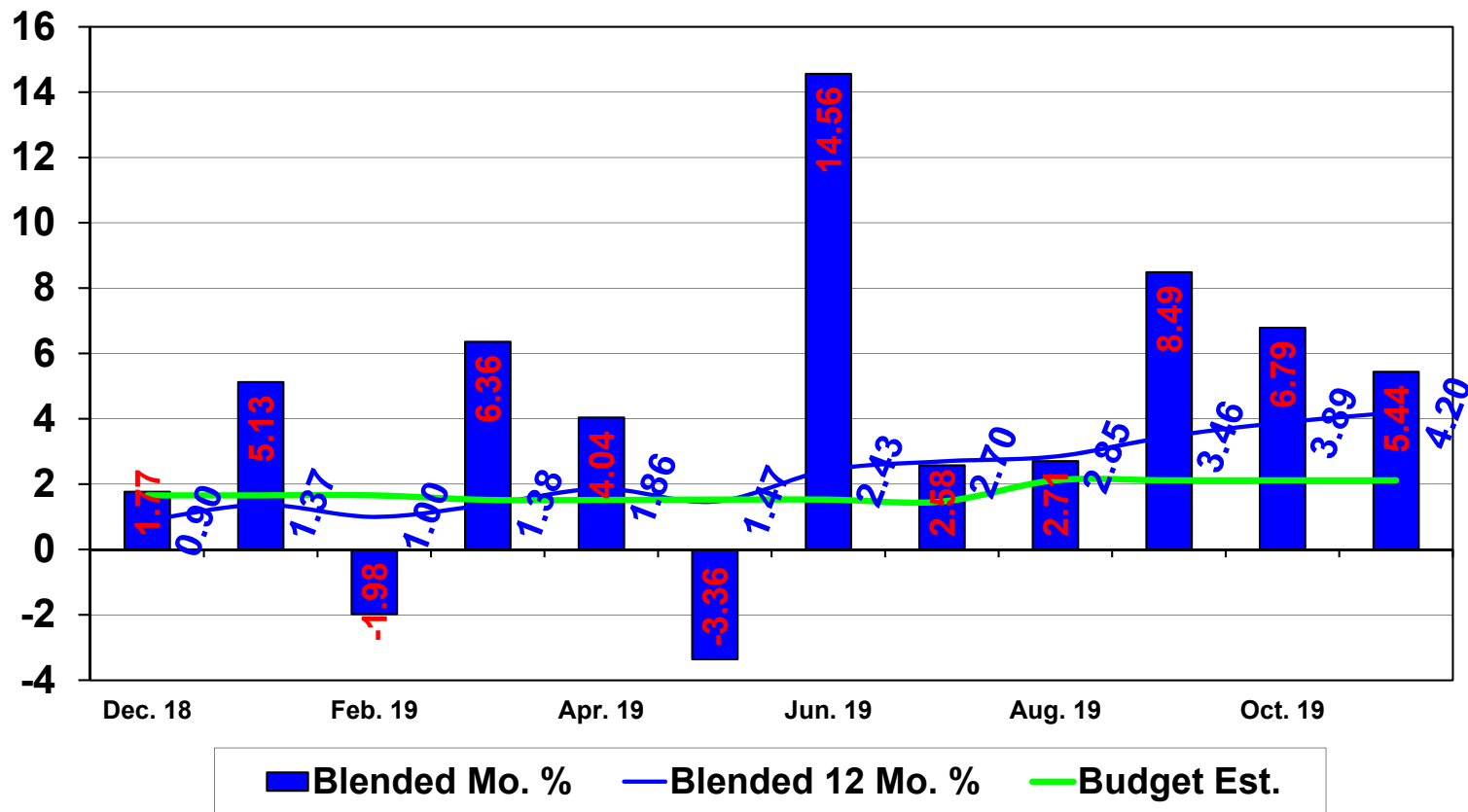
CITY, COUNTY, AND BLENDED SALES TAX PERCENTAGE GROWTH



Blended sales tax results represent the total sales tax received by the City, which includes:

- (a) the City's share of the 1% County sales tax,
- (b) the City's local sales tax,
- (c) and the State Turnback.

BLENDED SALES TAX PERCENTAGE GROWTH COLLECTED OVER THE LAST TWELVE MONTHS



SALES TAX PERCENTAGE GROWTH COMPARISON TO BUDGET AND PRIOR YEAR

	Month Collected	For Sales In The Month Of	Sales & Use Tax Collections	Amended Budget	% Budget Growth	Variance from Budget	% Var. from Budget	% Inc (Dec) Prior Year
1	Mar-19	Jan-19	8,194,573	7,821,845	1.52%	372,728	4.77%	6.36%
2	Apr-19	Feb-19	7,884,758	7,694,083	1.52%	190,675	2.48%	4.04%
3	May-19	Mar-19	8,653,522	9,091,182	1.53%	(437,660)	-4.81%	-3.36%
4	Jun-19	Apr-19	9,364,186	8,298,769	1.53%	1,065,417	12.84%	14.56%
5	Jul-19	May-19	9,184,557	9,084,873	1.47%	99,684	1.10%	2.58%
6	Aug-19	Jun-19	8,858,345	8,807,965	2.12%	50,380	0.57%	2.71%
7	Sep-19	Jul-19	9,130,414	8,593,838	2.12%	536,576	6.24%	8.49%
8	Oct-19	Aug-19	9,223,284	8,819,628	2.12%	403,656	4.58%	6.79%
9	Dec-19	Oct-19	8,911,045	8,630,141	2.12%	280,904	3.25%	5.44%
10	2019 YTD		79,404,685	76,842,324	1.79%	2,562,361	3.33%	5.18%
11	Last 12 Mos		106,378,458	103,883,706	1.75%	2,494,752	2.40%	4.20%

June's receipts for April include an unusual increase in the NAICS Category of Electrical Goods Wholesalers. The increase could be the result of filing amended returns for several periods, or could be subject to rebate through May 2020. No other information is available due to taxpayer confidentiality laws in Arkansas.

If the results for April are normalized to be in line with budget, YTD results are **1.95% or \$1.5 million above budget** and **3.77% or \$2.85 million above prior year**.

REVENUE PROVIDED BY 2012 SALES TAX

		2019 Tax Receipts			Prior Year Tax Receipts				
Month Collected	For Sales in the Month of	5/8 Cent Operating	3/8 Cent Capital	New Tax Proceeds	5/8 Cent Operating	3/8 Cent Capital	New Tax Proceeds	% Inc (Dec)	
1	March	January	2,534,405	1,520,643	4,055,049	2,360,797	1,416,478	3,777,276	7.35%
2	April	February	2,430,078	1,458,047	3,888,125	2,313,729	1,388,237	3,701,966	5.03%
3	May	March	2,689,139	1,613,484	4,302,623	2,785,686	1,671,412	4,457,098	-3.47%
4	June	April	2,998,443	1,799,066	4,797,508	2,531,290	1,518,774	4,050,065	18.46%
5	July	May	2,751,872	1,651,123	4,402,996	2,656,002	1,593,601	4,249,603	3.61%
6	August	June	2,768,797	1,661,278	4,430,075	2,687,748	1,612,649	4,300,397	3.02%
7	September	July	2,849,676	1,709,806	4,559,482	2,602,497	1,561,498	4,163,995	9.50%
8	October	August	2,872,190	1,723,314	4,595,504	2,683,153	1,609,892	4,293,045	7.05%
9	November	September	2,771,757	1,663,054	4,434,811	2,633,698	1,580,219	4,213,917	5.24%
10	YTD Total		\$24,666,358	\$14,799,815	\$39,466,173	\$23,254,601	\$13,952,761	\$37,207,362	6.07%

Month Collected	For Sales in the Month of	5/8 Cent Operating	3/8 Cent Capital	New Tax Proceeds	5/8 Cent Operating	3/8 Cent Capital	New Tax Proceeds	% Inc (Dec)	
11	2012 Total		28,992,457	17,449,867	46,442,324	n/a	n/a	n/a	n/a
12	2013 Total		29,220,016	17,573,702	46,793,718	28,992,457	17,449,867	46,442,324	0.76%
13	2014 Total		29,608,840	17,849,353	47,458,193	29,220,016	17,573,702	46,793,718	1.42%
14	2015 Total		30,773,111	18,430,387	49,203,498	29,608,840	17,849,353	47,458,193	3.68%
15	2016 Total		30,789,996	18,473,997	49,263,993	30,773,111	18,430,387	49,203,498	0.12%
16	2017 Total		31,366,925	18,820,155	50,187,081	30,789,996	18,473,997	49,263,993	1.87%
17	2018 Total		31,678,593	19,007,156	50,685,748	31,366,925	18,820,155	50,187,081	0.99%
18	2012 - 2018		\$212,429,938	\$127,604,617	\$340,034,555				
19	Grand Total - Life to Date		\$237,096,296	\$142,404,432	\$379,500,728				

ELECTRIC FRANCHISE FEES

		Year 2019	Year 2018	2019	2018	Usage	Revenue	Utility	Fav. (Unfav.)
	Month	KWH	KWH	Revenue	Revenue	Incr (Decr)	Incr (Decr)	Forecast	Variance
1	January *	259,209,181	277,020,868	1,116,458	1,186,228	-6.43%	-5.88%	1,093,004	23,454
2	February	246,174,061	256,557,029	1,079,928	1,106,837	-4.05%	-2.43%	1,055,908	24,020
3	March	239,398,724	234,589,779	1,059,824	994,322	2.05%	6.59%	1,026,490	33,334
4	April	220,861,915	220,227,048	927,112	753,207	0.29%	23.09%	950,344	(23,232)
5	May	221,671,919	223,313,619	935,075	774,750	-0.74%	20.69%	948,132	(13,057)
6	June	282,422,036	306,480,398	1,301,708	1,156,495	-7.85%	12.56%	1,276,935	24,773
7	July	327,256,851	348,017,908	1,495,562	1,335,012	-5.97%	12.03%	1,497,306	(1,744)
8	August	352,861,281	345,432,289	1,607,624	1,317,813	2.15%	21.99%	1,562,853	44,771
9	September	350,086,068	337,975,492	1,599,610	1,268,925	3.58%	26.06%	1,518,397	81,213
10		2,499,942,036	2,549,614,430	\$11,122,900	\$9,893,590	-1.95%	12.43%	\$10,929,369	\$193,531

The adopted budget is \$14,000,000 based on information from Entergy. The cost recovery credit, associated with the impact of the Federal Tax Cut and Jobs Act of 2017, expired in December 2018 for industrial and commercial customers. The credit for residential customers goes through December 2019.

January revenues have been adjusted since the last report. Entergy corrected an error brought to their attention by our Treasury Manager which resulted in an increase of approximately \$394,000. 10

GAS FRANCHISE FEES

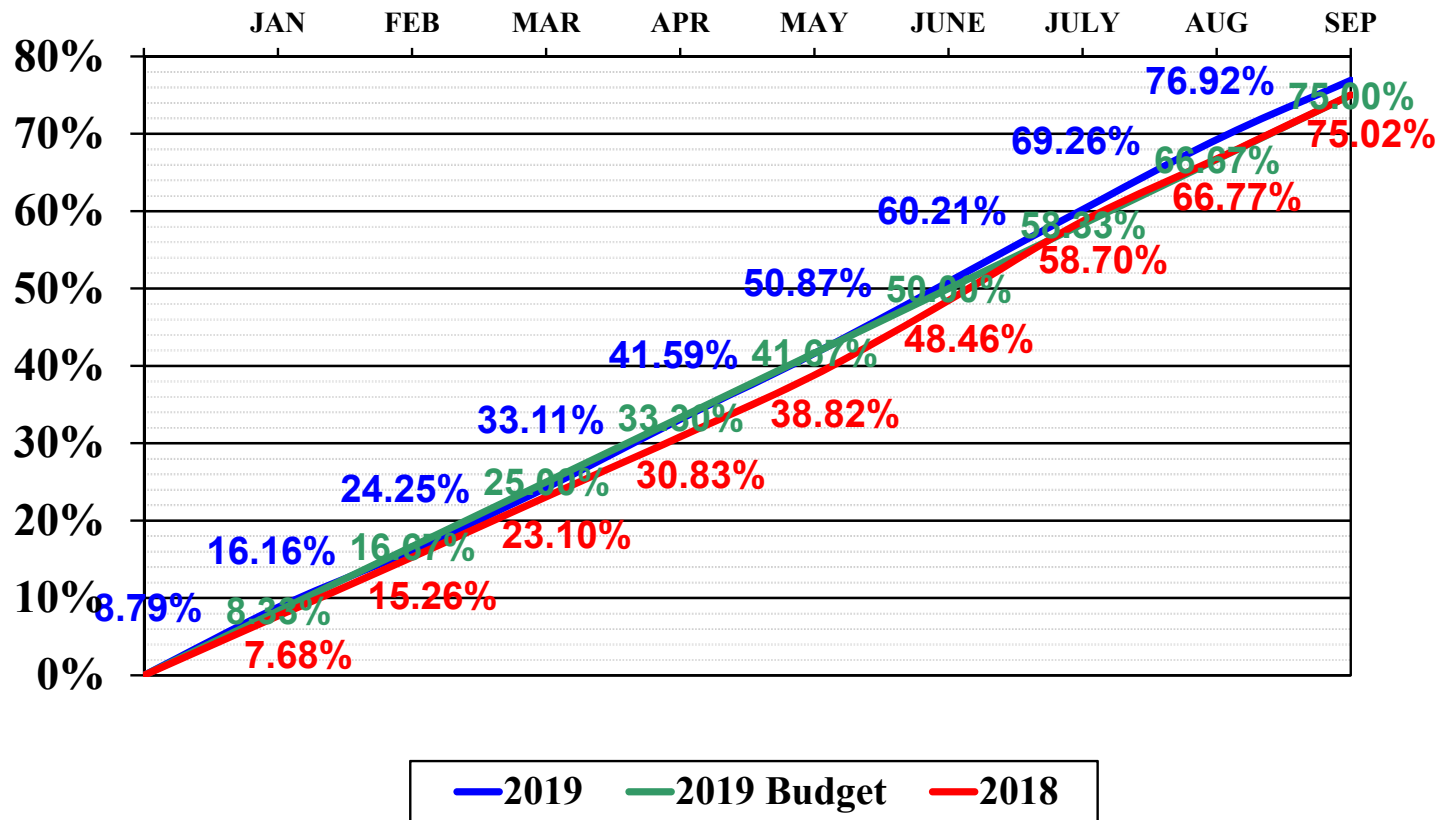
		Year 2019	Year 2018	2019	2018	Usage	Revenue	Utility	Fav. (Unfav.)
	Month	Mcf	Mcf	Revenue	Revenue	Incr (Decr)	Incr (Decr)	Forecast	Variance
1	January	1,411,493	1,794,343	559,091	712,260	-21.34%	-21.50%	510,458	48,633
2	February	1,447,715	1,536,322	509,530	607,084	-5.77%	-16.07%	602,112	(92,582)
3	March	1,355,399	1,061,128	500,095	437,877	27.73%	14.21%	482,408	17,687
4	April	810,401	786,647	268,151	288,107	3.02%	-6.93%	371,364	(103,213)
5	May	486,352	560,460	156,414	185,636	-13.22%	-15.74%	201,918	(45,504)
6	June	376,067	351,786	115,315	112,114	6.90%	2.86%	122,772	(7,457)
7	July	337,978	316,858	109,279	102,772	6.67%	6.33%	103,745	5,534
8	August	311,496	311,553	95,976	97,663	-0.02%	-1.73%	99,172	(3,196)
9	September	317,160	320,371	98,782	101,579	-1.00%	-2.75%	93,435	5,347
10		6,854,061	7,039,468	\$2,412,633	\$2,645,090	-2.63%	-8.79%	\$2,587,384	(\$174,751)

The adopted budget is \$3,157,000, based on information received from CenterPoint. Items affecting the 2019 estimates include:

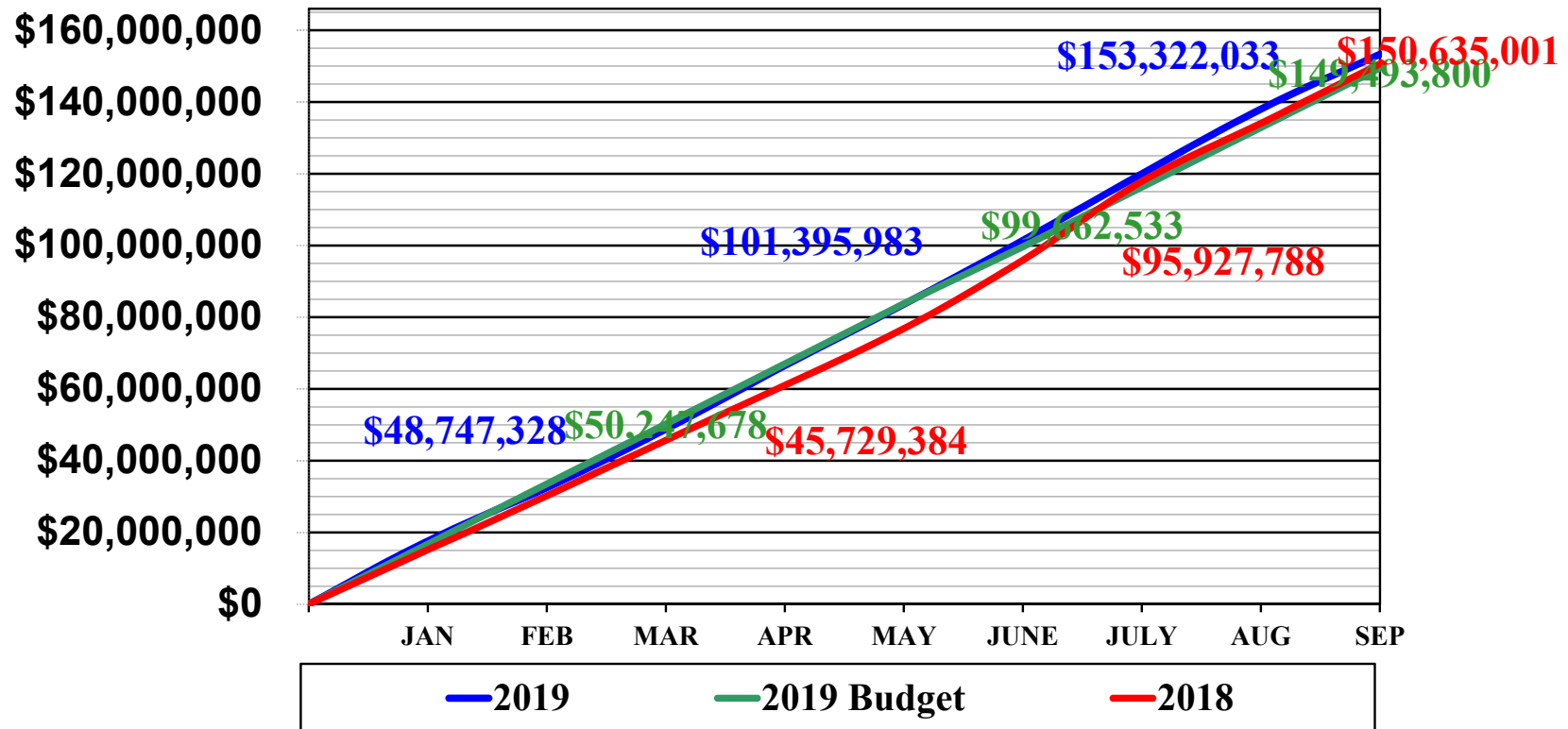
- a) Through February 2019, Arkansas customers are receiving a refund of the Unprotected Excess Deferred Income Tax due to the Tax Cuts and Jobs Act. Depending on the customer class, this credit is approximately 20-25% of certain components of the customers' bill which reduces the basis for the franchise tax calculation.
- b) The Formula Rate Plan percentage, approved by the Public Service Commission, increased effective October 2018.

GENERAL FUND EXPENDITURES

BUDGET % EXPENDED - 2019 AND 2018



GENERAL FUND EXPENDITURES 2019 AND 2018



GENERAL FUND EXPENDITURES COMPARED TO BUDGET (SLIDE 1 OF 2)

				Variance	
		YTD	YTD	Favorable	Prior Year
		<u>Budget</u>	<u>Expenses</u>	<u>(Unfavorable)</u>	<u>Expenses</u>
	EXPENDITURES:				
	GENERAL GOVERNMENT:				
1	General Administration	\$14,928,910	\$16,399,473	(\$1,470,563)	\$15,868,429
2	Board of Directors	253,125	254,909	(1,784)	282,972
3	Community Programs	399,771	390,154	9,617	469,825
4	City Attorney	1,164,574	1,165,902	(1,328)	1,509,262
5	District Court - (Criminal)	992,546	944,027	48,518	889,513
6	District Court - (Environmental)	406,969	384,369	22,600	410,702
7	District Court - (Traffic)	951,125	1,010,080	(58,954)	938,120
8	Finance	2,476,400	2,476,414	(14)	2,670,765
9	Human Resources	1,297,752	1,270,785	26,967	1,403,620
10	Information Technology	3,859,658	3,516,056	343,601	3,298,699
11	Planning and Development	1,785,774	1,742,323	43,451	1,801,649
12	TOTAL GENERAL GOVERNMENT	28,516,603	29,554,492	(1,037,889)	29,543,556

GENERAL FUND EXPENDITURES COMPARED TO BUDGET (SLIDE 2 OF 2)

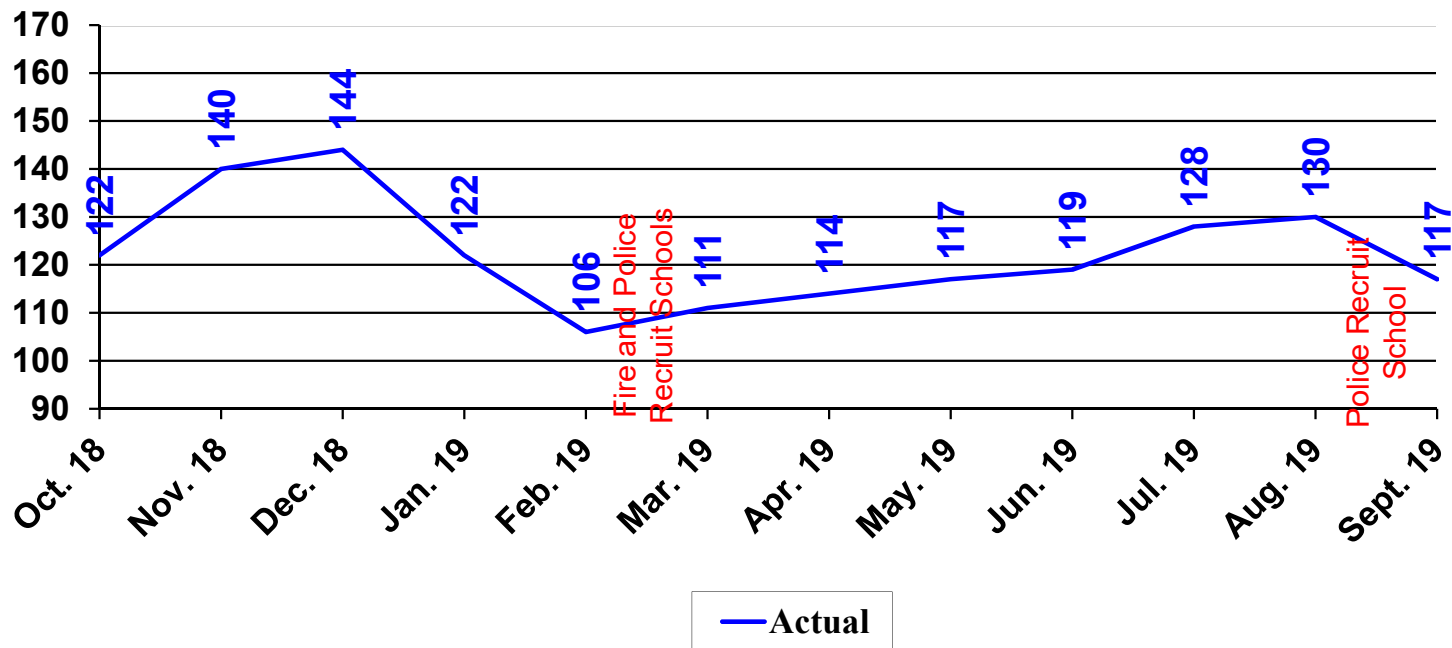
		YTD	YTD	Variance	Prior Year
		<u>Budget</u>	<u>Expenses</u>	<u>Favorable</u>	<u>Expenses</u>
				<u>(Unfavorable)</u>	
	EXPENDITURES:				
13	PUBLIC WORKS	797,981	700,372	97,610	697,044
14	PARKS & RECREATION	7,113,073	7,309,980	(196,908)	7,718,371
15	RIVERMARKET	1,015,610	947,110	68,499	939,703
16	GOLF	1,533,387	1,809,510	(276,123)	1,987,193
17	JIM DAILEY FITNESS & AQUATICS	639,824	680,537	(40,714)	699,251
18	ZOO	4,660,968	4,719,569	(58,601)	5,127,394
19	FIRE	39,069,174	40,091,490	(1,022,316)	39,479,417
20	POLICE	57,972,825	57,392,314	580,511	54,318,366
21	HOUSING & NEIGHBORHOOD	3,723,203	3,838,746	(115,544)	3,972,524
22	DEBT SERVICE:			0	
23	Principal	4,384,870	6,098,315	(1,713,445)	5,874,878
24	Interest	199,376	179,598	19,778	277,304
25	Agent Fees	18,000	0	18,000	0
	SAVINGS FROM AUTHORIZED				
26	BUT UNFILLED POSITIONS	(151,092)	0	(151,092)	0
27	TOTAL EXPENDITURES	\$149,493,800	\$153,322,033	(\$3,828,234)	\$150,635,001

GENERAL FUND

AUTHORIZED BUT UNFILLED POSITIONS AND VACATION/SICK PAYOUTS

- Savings from Authorized but Unfilled Positions
 - \$5,500,000
2019 adopted budget requirement
 - \$5,298,545 achieved through the 9/20/19 Payroll
 - 117 budgeted positions were unfilled in the General Fund at the end of the third quarter
- Vacation/Sick Payouts
 - \$1,250,000
2019 budget
 - \$1,207,305
YTD payouts

GENERAL FUND AUTHORIZED BUT UNFILLED POSITIONS LAST TWELVE MONTHS



The number of vacant Uniformed Police positions was eighteen (18) at the end of September: ten (10) Officers, and eight (8) Sergeants. Another Police recruit school began on August 19, 2019.