## CITY OF LITTLE ROCK



First Quarter 2017
Financial Report

## GENERAL FUND

## REVENUES

BUDGET \% COLLECTED - 2017 AND 2016


$$
\text { -2017 -2017 Budget }-2016
$$

## GENERAL FUND REVENUES 2017 AND 2016



## GENERAL FUND REVENUES COMPARED TO ADOPTED BUDGET

|  |  |  |  | Variance |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YTD Adopted | YTD | Favorable | Prior Year |
|  |  | Budget | Revenues | (Unfavorable) | Revenues |
|  | REVENUES: |  |  |  |  |
| 1 | General property taxes | \$7,018,125 | \$9,615,933 | \$2,597,808 | \$10,958,934 |
| 2 | Sales taxes | 25,354,218 | 23,385,104 | $(1,969,113)$ | 23,964,022 |
| 3 | Licenses and permits | 2,808,915 | 7,073,675 | 4,264,760 | 6,732,944 |
| 4 | Intergovernmental | 2,156,350 | 0 | $(2,156,350)$ | 0 |
| 5 | Charges for services | 2,530,005 | 1,386,450 | $(1,143,555)$ | 1,303,866 |
| 6 | Fines and fees | 620,960 | 373,771 | $(247,189)$ | 568,889 |
| 7 | Utility franchise fees | 6,998,544 | 5,576,422 | $(1,422,122)$ | 5,624,253 |
| 8 | Investment income | 76,500 | 309,120 | 232,620 | 95,615 |
| 9 | Miscellaneous | 443,104 | 280,234 | $(162,870)$ | 303,464 |
| 10 | TOTAL REVENUES | \$48,006,721 | \$48,000,708 | $(\$ 6,013)$ | \$49,551,986 |

Revenues are approximately $\$ 6,000$ below $1 / 4^{\text {th }}$ of the adopted budget and approximately $\$ 1.55$ million below the same period a year ago. Revenue variances are primarily associated with the timing of collection and the commitment of first Franchise Fee and Park revenues to debt service on bond issues.

## GENERAL FUND REVENUES COMPARED TO PRIOR YEAR

|  |  |  |  | Variance |
| :---: | :---: | :---: | :---: | :---: |
|  |  | YTD | Prior Year | Favorable |
|  |  | Revenues | Revenues | (Unfavorable) |
|  | REVENUES: |  |  |  |
| 1 | General property taxes | \$9,615,933 | \$10,958,934 | (\$1,343,001) |
| 2 | Sales taxes | 23,385,104 | 23,964,022 | $(578,918)$ |
| 3 | Licenses and permits | 7,073,675 | 6,732,944 | 340,731 |
| 4 | Intergovernmental | - | - | - |
| 5 | Charges for services | 1,386,450 | 1,303,866 | 82,584 |
| 6 | Fines and fees | 373,771 | 568,889 | $(195,118)$ |
| 7 | Utility franchise fees | 5,576,422 | 5,624,253 | $(47,830)$ |
| 8 | Investment income | 309,120 | 95,615 | 213,504 |
| 9 | Miscellaneous | 280,234 | 303,464 | $(23,230)$ |
| 10 | TOTAL REVENUES | \$48,000,708 | \$49,551,986 | (\$1,551,278) |

## CITY, COUNTY, AND BLENDED Sales Tax Percentage Growth

## (EXCLUDING THE IMPACT OF THE INCREASED LOCAL RATE)



Note: Blended represents the total sales tax received by the City, including the City's share of the County sales tax, the City sales tax, and the State Turnback.

## Blended Sales Tax Percentage Growth

 Collected over the Last Twelve Months (EXCLUDING THE IMPACT OF THE INCREASED LOCAL RATE)

## SALES TAX PERCENTAGE GROWTH COMPARISON TO BUDGET AND PRIOR YEAR

|  |  | Sales \& Use |  | \% |  | \% | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Month | Tax | Amended | Amended | Variance | Var. from | Inc (Dec) |
|  | Collected | Collections | Budget | Budget Change | from Budget | Budget | Prior Year |
|  |  |  |  |  |  |  |  |
| 1 | Jun-16 | 7,716,030 | 7,716,030 | -3.71\% | (0) | 0.00\% | -3.71\% |
| 2 | Jul-16 | 8,450,963 | 8,450,963 | 0.36\% | 0 | 0.00\% | 0.36\% |
| 3 | Aug-16 | 8,334,636 | 8,334,636 | -0.22\% | 0 | 0.00\% | -0.22\% |
| 4 | Sep-16 | 8,365,737 | 8,365,737 | 3.11\% | (0) | 0.00\% | 3.11\% |
| 5 | Oct-16 | 8,122,571 | 8,122,571 | -0.62\% | (0) | 0.00\% | -0.62\% |
| 6 | Nov-16 | 8,511,140 | 8,070,064 | 0.49\% | 441,076 | 5.47\% | 5.98\% |
| 7 | Dec-16 | 8,319,806 | 8,739,101 | 0.51\% | $(419,295)$ | -4.80\% | -4.31\% |
| 8 | Jan-17 | 8,302,627 | 7,999,727 | 0.49\% | 302,900 | 3.79\% | 4.29\% |
| 9 | Feb-17 | 9,812,937 | 10,292,503 | 0.55\% | $(479,566)$ | -4.66\% | -4.13\% |
| 10 | 2016 YTD | 75,936,447 | 76,091,332 | 0.13\% | $(154,885)$ | -0.20\% | -0.08\% |
|  |  |  |  |  |  |  |  |
| 11 | Mar-17 | 7,599,154 | 7,566,800 | 1.68\% | 32,354 | 0.43\% | 2.11\% |
| 12 | Apr-17 | 7,760,233 | 8,367,299 | 1.68\% | $(607,066)$ | -7.26\% | -5.69\% |
| 13 | May-17 | 8,856,402 | 8,276,315 | 1.68\% | 580.087 | 7.01\% | 881\% |
| 14 | 2017 YTD | 24,215,790 | 24,210,414 | 1.68\% | 5,376 | 0.02\% | 1.70\% |
|  |  |  |  |  |  |  |  |
| 15 | Last 12 Mos | 100,152,237 | 100,301,746 | 0 | $(149,509)$ | -0.15\% | 0.35\% |

## REVENUE PROVIDED BY NEW SALES TAX

| Month Collected |  |  | 2017 Tax Receipts |  |  | Prior Year Tax Receipts |  |  | $\begin{gathered} \% \\ \text { Inc (Dec) } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | For Sales in the Month of | 5/8 Cent Operating | 3/8 Cent Capital | New Tax Proceeds | 5/8 Cent Operating | 3/8 Cent Capital | New Tax Proceeds |  |
| 1 | March | January | 2,348,813 | 1,409,288 | 3,758,101 | 2,306,847 | 1,384,108 | 3,690,956 | 1.82\% |
| 2 | April | February | 2,392,937 | 1,435,762 | 3,828,699 | 2,538,545 | 1,523,127 | 4,061,672 | -5.74\% |
| 3 | May | March | 2,753,987 | 1,652,392 | 4,406,380 | 2,482,492 | 1,489,495 | 3,971,987 | 10.94\% |
| 4 | YTD Total |  | \$7,495,738 | \$4,497,442 | \$11,993,180 | \$7,327,884 | \$4,396,731 | \$11,724,615 | 2.29\% |
|  | Month Collected | For Sales in the Month of | 5/8 Cent Operating | 3/8 Cent <br> Capital | New Tax Proceeds | 5/8 Cent Operating | 3/8 Cent Capital | New Tax Proceeds | $\begin{gathered} \% \\ \text { Inc (Dec) } \\ \hline \end{gathered}$ |
| 5 | 2012 Total |  | 28,992,457 | 17,449,867 | 46,442,324 | n/a | n/a | n/a | n/a |
| 6 | 2013 Total |  | 29,220,016 | 17,573,702 | 46,793,718 | 28,992,457 | 17,449,867 | 46,442,324 | 0.76\% |
| 7 | 2014 Total |  | 29,608,840 | 17,849,353 | 47,458,193 | 29,220,016 | 17,573,702 | 46,793,718 | 1.42\% |
| 8 | 2015 Total |  | 30,773,111 | 18,430,387 | 49,203,498 | 29,608,840 | 17,849,353 | 47,458,193 | 3.68\% |
| 9 | 2016 Total |  | 30,789,996 | 18,473,997 | 49,263,993 | 30,773,111 | 18,430,387 | 49,203,498 | 0.12\% |
| 10 Grand Total - Life to Date |  |  | \$156,880,158 | \$94,274,749 | \$251,154,907 |  |  |  |  |

## ELECTRIC FRANCHISE FEES

|  |  | Year 2017 | Year 2016 | 2017 | 2016 | Usage | Revenue |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Month | KWH | KWH | Revenue | Revenue | Incr (Decr) | Incr (Decr) |
| 1 | January | 260,447,619 | 259,258,098 | 1,013,721 | 1,041,800 | 0.46\% | -2.70\% |
| 2 | February | 233,056,734 | 247,699,091 | 908,686 | 1,000,706 | -5.91\% | -9.20\% |
| 3 | March | 228,362,262 | 232,597,141 | 885,328 | 939,021 | -1.82\% | -5.72\% |
| 4 | YTD | 721,866,615 | 739,554,330 | \$2,807,735 | \$2,981,526 | -2.39\% | -5.83\% |
|  |  |  |  |  |  |  |  |
|  |  | Year 2016 | Year 2015 | 2016 | 2015 | Usage | Revenue |
|  | Month | KWH | KWH | Revenue | Revenue | Incr (Decr) | Incr (Decr) |
| 5 | January | 259,258,098 | 270,242,843 | 1,041,800 | 1,013,795 | -4.06\% | 2.76\% |
| 6 | February | 247,699,091 | 256,883,332 | 1,000,706 | 1,016,802 | -3.58\% | -1.58\% |
| 7 | March | 232,597,141 | 272,368,638 | 939,021 | 1,075,319 | -14.60\% | -12.68\% |
| 8 | April | 217,963,088 | 216,940,487 | 874,677 | 910,512 | 0.47\% | -3.94\% |
| 9 | May | 223,509,849 | 233,063,706 | 904,713 | 969,913 | -4.10\% | -6.72\% |
| 10 | June | 259,834,639 | 276,141,078 | 1,160,822 | 1,247,235 | -5.91\% | -6.93\% |
| 11 | July | 353,096,870 | 343,283,868 | 1,561,048 | 1,603,395 | 2.86\% | -2.64\% |
| 12 | August | 352,175,995 | 372,242,393 | 1,558,828 | 1,740,896 | -5.39\% | -10.46\% |
| 13 | September | 322,655,502 | 321,673,075 | 1,419,864 | 1,501,272 | 0.31\% | -5.42\% |
| 14 | October | 299,147,441 | 283,037,531 | 1,168,022 | 1,199,999 | 5.69\% | -2.66\% |
| 15 | November | 244,784,961 | 228,216,871 | 958,577 | 973,432 | 7.26\% | -1.53\% |
| 16 | December | 242,631,872 | 233,784,917 | 953,792 | 1,000,385 | 3.78\% | -4.66\% |
| 17 | YTD | 3,255,354,547 | 3,307,878,739 | \$13,541,870 | \$14,252,955 | -1.59\% | -4.99\% |

## GAS FRANCHISE FEES

|  |  | Year 2017 | Year 2016 | 2017 | 2016 | Usage | Revenue |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Month | Mcf | Mcf | Revenue | Revenue | Incr (Decr) | Incr (Decr) |
| 1 | January | 883,054 | 745,039 | 569,112 | 455,268 | 18.52\% | 25.01\% |
| 2 | February | 663,761 | 854,432 | 418,528 | 465,977 | -22.32\% | -10.18\% |
| 3 | March | 549,375 | 626,901 | 335,564 | 320,871 | -12.37\% | 4.58\% |
| 4 | YTD | 2,096,190 | 2,226,372 | \$1,323,204 | \$1,242,116 | -5.85\% | 6.53\% |
|  |  | Year 2016 | Year 2015 | 2016 | 2015 | Usage | Revenue |
|  | Month | Mcf | Mcf | Revenue | Revenue | Incr (Decr) | Incr (Decr) |
| 5 | January | 745,039 | 983,060 | 455,268 | 682,206 | -24.21\% | -33.27\% |
| 6 | February | 854,432 | 947,757 | 465,977 | 605,334 | -9.85\% | -23.02\% |
| 7 | March | 626,901 | 990,129 | 320,871 | 625,128 | -36.68\% | -48.67\% |
| 8 | April | 449,206 | 539,176 | 201,647 | 250,054 | -16.69\% | -19.36\% |
| 9 | May | 328,727 | 369,377 | 113,541 | 135,391 | -11.01\% | -16.14\% |
| 10 | June | 290,535 | 303,446 | 101,593 | 111,271 | -4.25\% | -8.70\% |
| 11 | July | 249,687 | 279,481 | 83,116 | 96,019 | -10.66\% | -13.44\% |
| 12 | August | 231,718 | 290,102 | 81,948 | 71,013 | -20.13\% | 15.40\% |
| 13 | September | 235,574 | 286,401 | 87,054 | 91,681 | -17.75\% | -5.05\% |
| 14 | October | 247,943 | 294,612 | 93,513 | 97,495 | -15.84\% | -4.08\% |
| 15 | November | 300,417 | 356,464 | 146,549 | 169,724 | -15.72\% | -13.65\% |
| 16 | December | 567,339 | 567,339 | 375,987 | 311,158 | 0.00\% | 20.83\% |
| 17 | YTD | 5,127,518 | 6,207,344 | \$2,527,064 | \$3,246,476 | -17.40\% | -22.16\% |

## GENERAL FUND EXPENDITURES BUDGET \% ExpENDED - 2017 AND 2016


-2017 -2017 Budget -2016

## GENERAL FUND EXPENDITURES 2017 AND 2016



## GENERAL FUND EXPENDITURES COMPARED TO BUDGET

|  |  |  |  | Variance |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YTD | YTD | Favorable | Prior Year |
|  |  | Budget | Expenses | (Unfavorable) | Expenses |
|  | EXPENDITURES: |  |  |  |  |
|  | GENERAL GOVERNMENT: |  |  |  |  |
| 1 | General Administration | \$8,017,794 | \$8,395,471 | $(\$ 377,677)$ | \$8,467,908 |
| 2 | Board of Directors | 85,976 | 100,610 | $(14,635)$ | 83,132 |
| 3 | Community Programs | 152,521 | 158,600 | $(6,079)$ | 129,697 |
| 4 | City Attorney | 482,504 | 443,340 | 39,164 | 446,584 |
| 5 | District Court - (Criminal) | 323,423 | 288,930 | 34,493 | 319,052 |
| 6 | District Court - (Environmental) | 136,593 | 123,670 | 12,923 | 147,431 |
| 7 | District Court - (Traffic) | 304,072 | 323,252 | $(19,179)$ | 366,667 |
| 8 | Finance | 874,558 | 787,267 | 87,291 | 921,245 |
| 9 | Human Resources | 446,310 | 407,987 | 38,322 | 357,551 |
| 10 | Information Technology | 1,237,454 | 1,870,837 | $(633,383)$ | 1,019,355 |
| 11 | Planning and Development | 632,506 | 599,042 | 33,464 | 580,095 |
| 12 | TOTAL GENERAL GOVERNMENT | 12,693,710 | 13,499,005 | $(805,295)$ | 12,838,717 |
| 13 | PUBLIC WORKS | 274,072 | 208,270 | 65,802 | 198,856 |
| 14 | PARKS \& RECREATION | 2,627,477 | 2,248,178 | 379,298 | 2,168,474 |
| 15 | RIVERMARKET | 287,960 | 252,218 | 35,742 | 250,927 |
| 16 | GOLF | 585,965 | 623,558 | $(37,593)$ | 625,652 |
| 17 | JIM DAILY FITNESS \& AQUATICS | 230,415 | 213,802 | 16,614 | 209,881 |
| 18 | ZOO | 1,701,927 | 1,661,629 | 40,299 | 1,546,451 |
| 19 | FIRE | 11,995,455 | 10,829,505 | 1,165,950 | 12,148,965 |
| 20 | POLICE | 17,611,618 | 15,696,492 | 1,915,126 | 15,793,372 |
| 21 | HOUSING \& NEIGHBORHOOD | 1,400,389 | 1,272,059 | 128,330 | 1,228,734 |
| 22 | SAVINGS FROM AUTHORIZED BUT UNFILLED POSITIONS | $(1,217,666)$ | 0 | $(1,217,666)$ | 0 |
| 23 | TOTAL EXPENDITURES | \$48,191,323 | \$46,504,714 | \$1,686,608 | \$47,010,029 |

## GENERAL FUND

## AUTHORIZED BUT UNFILLED POSITIONS AND VACATION/SICK PAYOUTS

> Savings from
Authorized but Unfilled Positions

- \$7,000,000

2017 adopted budget requirement

- \$2,129,339 through 3/24/17
- 148 budgeted positions unfilled in the General Fund
> Vacation/Sick Payouts
- \$1,000,000 2017 amended budget
- \$329,537 YTD


## GENERAL FUND AUTHORIZED BUT UNFILLED POSITIONS LAST TWELVE MONTHS




- Actual

